

Alliance Water Resources, Inc.
206 S. Keene Street
Columbia, MO 65201

Contact: Sandy Neal,
Vice President
(573) 874-8080, ext. 224

PRESS RELEASE
FOR IMMEDIATE RELEASE
April 17, 2012

Alliance Water Resources Awarded Contract for City of Versailles Wastewater and Collection System Operations and Management

COLUMBIA, Mo. — The city of Versailles, Mo., has awarded a contract for the operation and management of its wastewater treatment and collection system to Columbia-based Alliance Water Resources. The five-year contract was signed last week and is effective May 1.

The city's decision to work with Alliance came after weeks of research, including a visit to the Lake Ozark/Osage Beach joint wastewater treatment plant, which Alliance has managed since 1999, and phone interviews with city officials in communities where Alliance manages other, similar projects. Versailles Mayor Terry Silvey noted that Alliance's positive reputation and meticulous recordkeeping in the communities it serves were compelling reasons to choose Alliance.

"Mayor Silvey and the Versailles City Council gave Alliance a huge vote of confidence when they decided to contract with our firm, and we are really excited about this opportunity to work with them," said Alliance President Dale Wagner.

Silvey said this month's successful bond issue to upgrade the city's wastewater treatment plant and collection system, and increasingly stringent regulations mandated by the Missouri Department of Natural Resources and the EPA, have added pressure on the city's wastewater treatment department and liability to the city.

"I have confidence in Alliance to operate our system professionally and bring added training and expertise to the department," Silvey said. "I'm grateful to the city council for the time and effort they invested in making this decision for the well being of the community."

Under terms of the agreement, Alliance will operate and maintain Versailles' wastewater treatment plant, six lift stations and sewer collection system, as well as provide short- and long-term wastewater system planning and technical services. That will include working with city officials to ensure the community's upgrade of its 1970s-era wastewater treatment plant is the most cost-effective investment possible.

Alliance Division Manager Gary Johnson, who is responsible for overseeing the management of Alliance operations in Versailles, stated, "We'll be partnering with the city to address all its wastewater treatment system needs and providing professional operational service 24/7, in addition to meeting all related state and federal requirements."

The company expects to operate with a three-member team, and will provide detailed monthly reports on its progress to the city council, he said.

Versailles is located southwest of Jefferson City and northwest of Lake Ozark, and is the seat of Morgan County. Geographically, it is situated close to the center of the state and has a population of about 2,482, according to the 2010 U.S. Census.

About Alliance Water Resources:

Alliance Water Resources is one of the Midwest's leading providers of water and wastewater management and contract operations services. Alliance helps municipal water and sewer departments, and rural water and sewer districts, improve their technical, management and financial capabilities, ensure regulatory compliance, and improve customer service. Alliance serves more than 25 communities in Missouri and surrounding states, and has more than 250 employees.

For more information about Alliance Water Resources, visit www.alliancewater.com.